PROPOSAL FOR PROVIDING HR SOLUTIONS

CONTENT

OUR UNIQUE BOT MODEL

SERVICE LINES

FEES

OUR UNIQUE BOT MODEL

WHAT MAKES US UNIQUE – THE BUILD, OPERATE & TRANSFER MODEL (BOT)

RECOMMENDATION

Propose organization & business specific HR processes based on diagnostic studies

IMPLEMENTATION

Implement and Operate the processes along with internal resources enabling the company to test the validity, effectiveness and efficiency of such processes

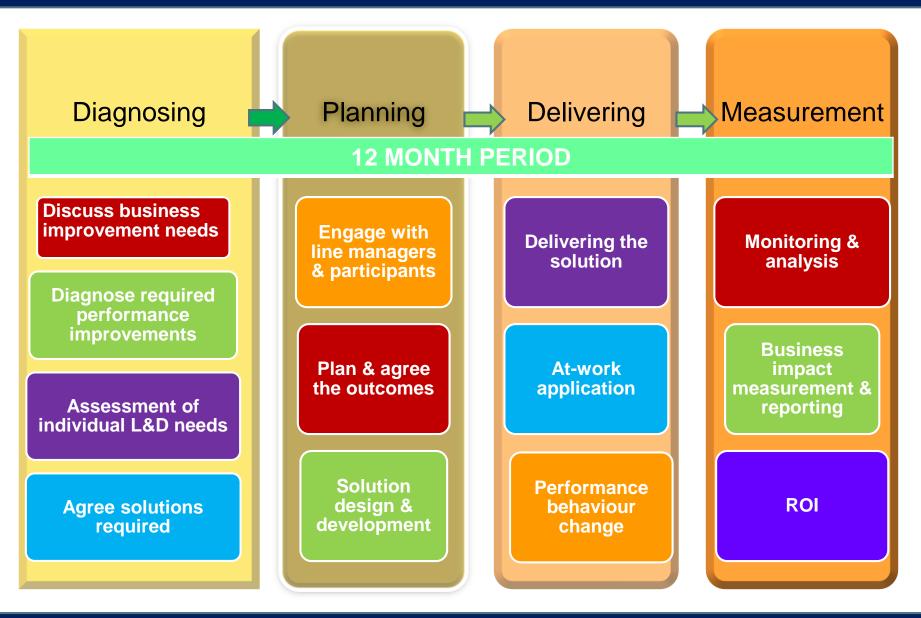
TRAINING

Train the internal resource till the processes mature

EXIT

Hand over and Exit the Company after ensuring seamless integration and validation of all the processes.

How does it work?



BENEFITS TO CLIENTS

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- Processes based on Company's specific business requirements. Since Meridian is responsible for execution of the processes, they become fully accountable for all the processes that they initiate in the Company.
- ❖ A time bound action plan based on an agreed and approved annual HR calendar.
- ❖ All interventions focussed on Increase in Revenues, Reduction in Costs and Increase in Effeciencies.
- ❖ A very cost effective solution since it is based on a monthly compensation plan. At an average cost of a professional's monthly salary, the Company gets an entire Firm's back up support in execution of its core HR processes.

SAMPLE ACTIVITY CALENDER

Activity Calendar

OD INITIATIVES	HR CALENDER FOR 2014											
	January	February	March	April	May	June	July	August	Septemb	Octobe	Novemb	Decemb
Organization Structure		Approved Stru for the Compa										
	Performance Appraisal for 2013						Half Ye	Half Yearly			Annual	
PMS 2014	and Goal Setting for 2014 for all						Review	Review of			Performance	
Training & Development				TNI & Conduct One Training Program or Workshop per month covering all employees								
Authority Matrix								Prop	Propose, Discuss & Finalize			
0				Propos	se, Discuss &				3			8
Grading Matrix				Finalize							×	
Performance											8	
Linked Incentive							Prop	Propose, Discuss &				
Plan					1	U)	Finalize					

SERVICE LINES

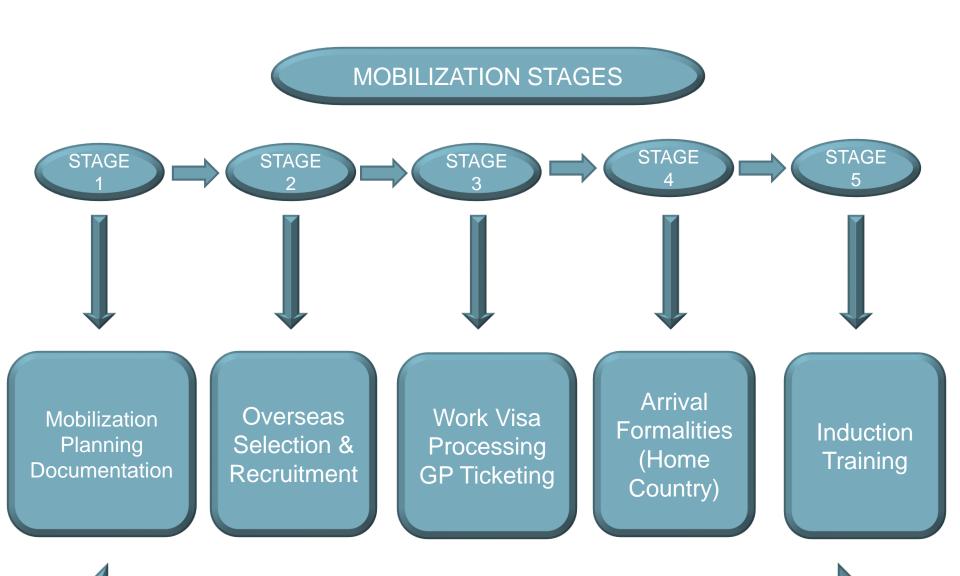


OUR SERVICE LINE:

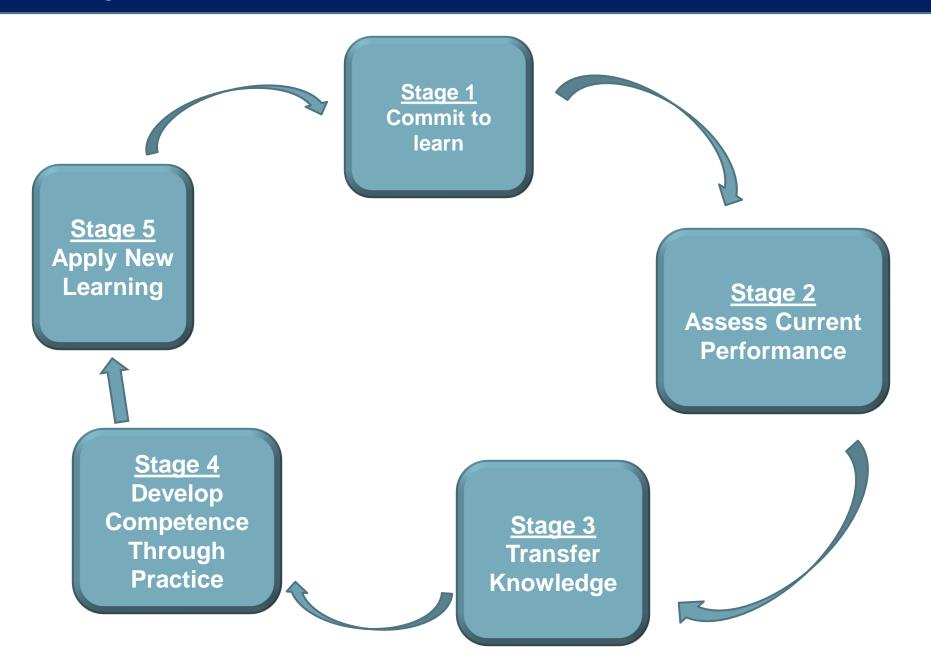
- 1.HR SERVICES
- 2.360° WORKFORCE MOBILIZATION MODEL
- 3.TRAINING

HR SHARED SERVICES SOLUTIONS FOR MULTI-DIVISIONAL & MULTI LOCATIONAL COMPANIES DECENTRALIZED **DASHBOARDS** CENTRALIZED CENTRALIZED RECRUITMENTS PMS & KPI **SETTINGS PROCESSES** HR **CENTRALIZED** CENTRALIZED SHARED **POLICIES &** HR HELPDESK **PROCEDURES SERVICES** CENTRALIZED **EMPLOYEE** CENTRALIZED DATABASE **PAYROLL** CENTRALIZED TRAINING & **DEVELOPMENT**

360° WORKFORCE MOBILIZATION MODEL



TRAINING:



FEES

FEES

- Our Fee level is based on :
 - -Functional expertise and skill levels of professionals assigned for the project
 - -Estimated time required for completing the engagement.
 - -Complexity of the engagement